orbia
Advancing life together

Polymer Solutions
Connectivity Solutions
Building & Infrastructure
Fluor & Energy Materials
Precision Agriculture

Q1 2026 Earnings Call

Wednesday, April 29, 2026

Safe Harbor

In addition to historical information, this presentation contains "forward-looking" statements that reflect management's expectations for the future. The words “anticipate,” “believe,” “expect,” “hope,” “have the intention of,” “might,” “plan,” “should” and similar expressions generally indicate comments on expectations. The final results may be materially different from current expectations due to several factors, which include, but are not limited to, global and local changes in politics, the economy, business, competition, market and regulatory factors, cyclical trends in relevant sectors; as well as other factors that are highlighted under the title “Risk Factors” in the annual report submitted by Orbia to the Mexican National Banking and Securities Commission (CNBV). The forward-looking statements included herein represent Orbia’s views as of the date of this presentation. Orbia undertakes no obligation to revise or update publicly any forward-looking statement for any reason unless required by law.

Q1 2026 Earnings Call

Overview

01 Orbia's first quarter results reflect the sustained resilience of the businesses across market cycles amidst an evolving global economic and geopolitical landscape.

02 The favorable trends that emerged across 2025 in our Fluor & Energy Materials, Connectivity Solutions and Precision Agriculture segments have carried over into 2026, while our Polymer Solutions and Building & Infrastructure segments continued to experience challenging end market conditions.

03 Business conditions shifted in early March following geopolitical and macroeconomic developments. The Company has been managing these trends proactively, taking disciplined commercial actions to offset increases in costs and leverage its operational strengths.

Revenue

$2.0B

Up 8% YoY

Driven by higher sales across all business groups.

EBITDA

$259M[1]

Up 31% YoY / Flat vs. Adj. EBITDA

Driven by the absence of one-time costs incurred in the prior year. F&EM and CS increased year-over-year, offsetting lower PS.

EBITDA Margin

13.2%[1]

Up 225 bps

Driven by higher profitability in F&EM, B&I and CS.

Operating Cash Flow

$1M

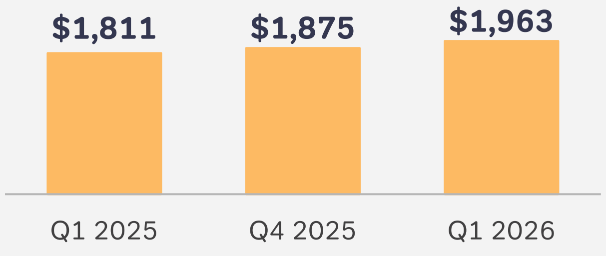
Up $23M YoY

Driven by higher EBITDA and lower taxes paid, offset by a higher cash outflow from a seasonal working capital build-up due to higher sales and higher raw material costs caused by the recent Middle East conflict.

1. Compared to the prior year's Adjusted EBITDA, the result was flat, while Adjusted EBITDA margin decreased by 114 basis points. Adjusted EBITDA is EBITDA adjusted for items that have a limited number of occurrences, are clearly identifiable and not reflective of ongoing business performance.

Increased revenue, EBITDA, and operating cash flow compared to the previous year

Sales ($M)



EBITDA ($M) & Margin (%)[1]

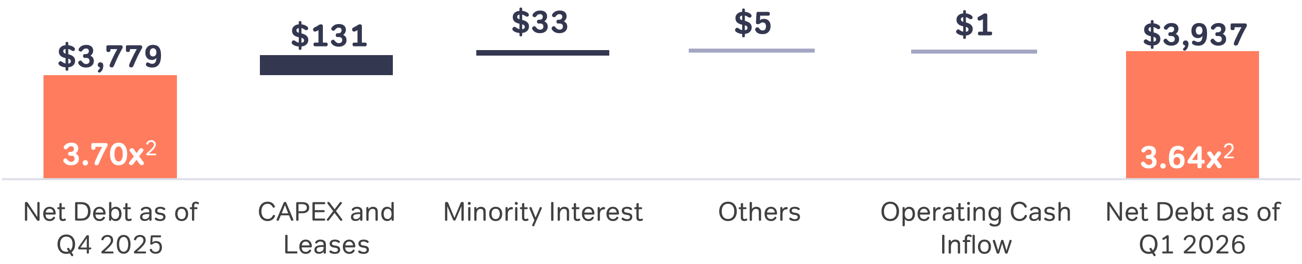
Operating Cash Flow ($M)

1. Q1 2025 Adjusted EBITDA of $260M excluding one-time costs, with Adjusted EBITDA margin of 14.4%.

Q1 2026 Highlights

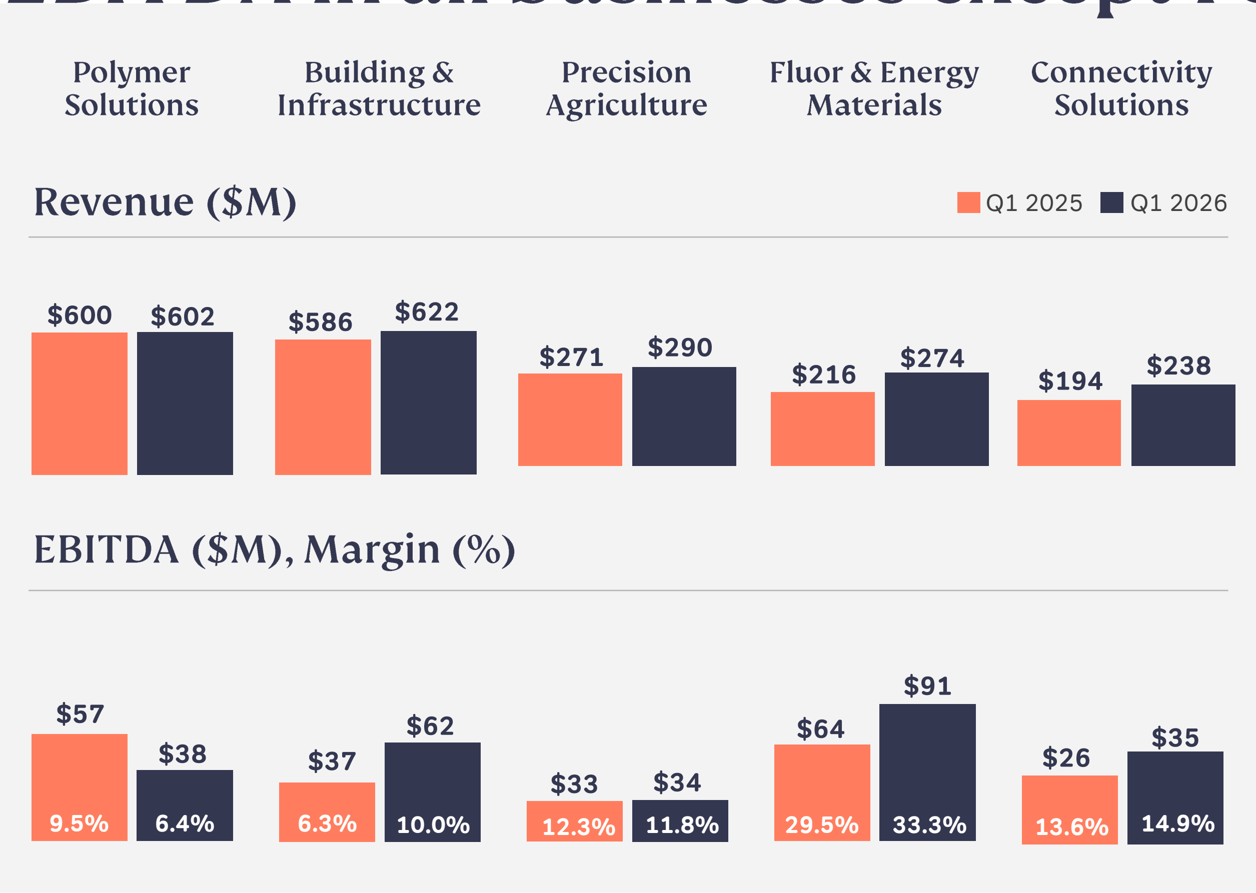
- Operating cash inflow of $1M increased by $23M YoY, and free cash flow of negative $130M improved by $25M YoY.
- Working capital increased by $212M during the quarter compared to an increase of $169M in the prior-year quarter. This seasonal increase aligns with historical operational trends and typically reverses during the latter half of the year. The higher increase in 2026 is due to a higher level of business activity as well as higher input costs resulting from the Middle East conflict. Despite the increase in dollars, WC[3] days fell by 5 days QoQ and 9 days YoY, as disciplined management continued to yield results.
- Net debt-to-EBITDA ratio decreased from 3.70x to 3.64x during the quarter, primarily driven by an increase in the last 12-months EBITDA of $60M, partly offset by a decrease in cash and cash equivalents of $156M and an increase in total debt of $2M.

Net Debt increase of $158M, primarily to fund seasonal build-up of WC[3]. The WC days declined demonstrating disciplined cash management



2. Net-debt-to EBITDA adjusted for one-time items to better reflect underlying earnings of 3.55x on March 31, 2026 and 3.40x on December 31, 2025. 3. Working capital.

Higher revenues across all business groups and higher EBITDA in all businesses except PS



Polymer Solutions

- Revenues were flat for the quarter driven by higher resins and derivatives volumes compared to the prior year, which was affected by a raw material supply and operational disruptions, offset by lower resin prices.
- EBITDA decreased year-over-year, driven primarily by lower resin selling prices, higher raw material costs and unfavorable currency fluctuations.

Building & Infrastructure

- Increase in revenues driven by higher volumes, primarily in the Andean region, favorable pricing, and currency fluctuations. Partially offset by soft demand in WE, primarily driven by adverse weather conditions early in the quarter. Revenues also declined due to the lack of current year revenue from non-core asset divestments completed during 2025.
- EBITDA increased year-over-year, driven by the absence of last year's restructuring costs. The slight decrease compared to 2025 Adjusted EBITDA was driven by higher raw materials costs, offset by favorable pricing and the continued benefits from cost reduction initiatives.

Precision Agriculture

- Increase in revenues was driven primarily by strength in Turkey and Brazil, complemented by higher project revenues in Africa.
- EBITDA increased year-over-year, driven by the absence of last year's restructuring costs. Adjusted EBITDA decreased year-over-year, mainly due to higher fixed costs due to the appreciation of the Israeli Shekel compared to the U.S. Dollar, partly offset by higher revenues.

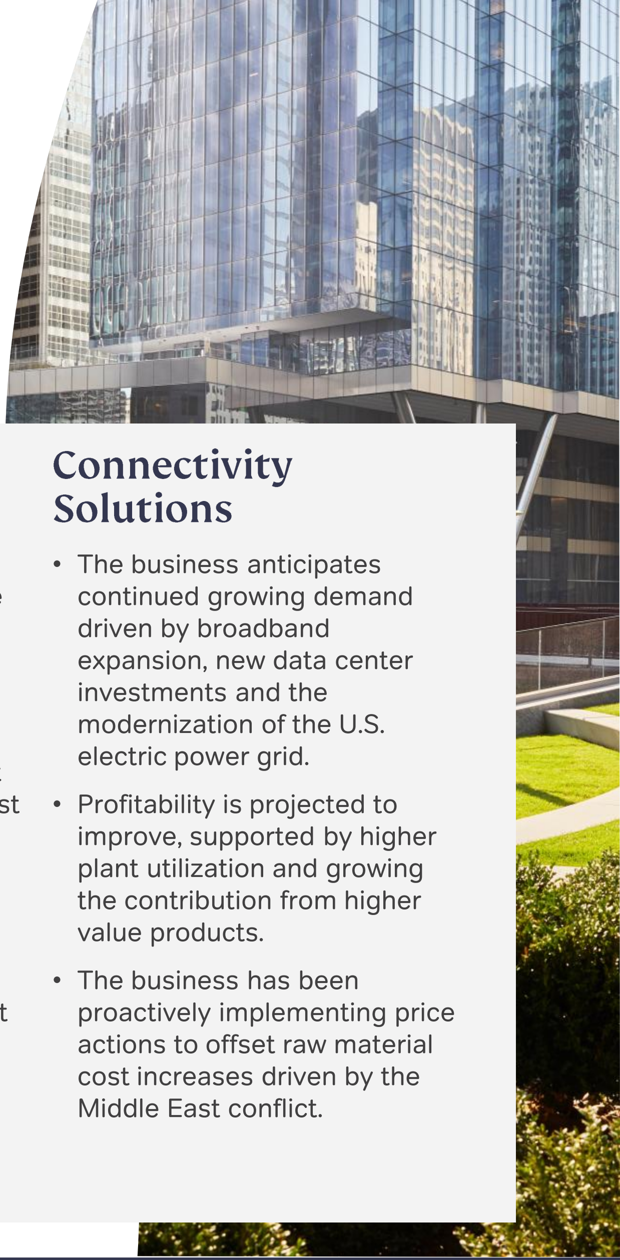
Fluor & Energy Materials

- Increase in revenues was driven by strong pricing across all major product categories, especially in refrigerants and medical propellants.
- EBITDA increased year-over-year driven by favorable pricing and product mix, partially offset by higher raw material and logistics costs.

Connectivity Solutions

- Increase in revenues was driven by strong volume growth, supported by increased demand in the U.S. telecommunications and data center markets, partially offset by lower prices.
- EBITDA increased year-over-year driven by higher volumes, a favorable product mix, higher plant utilization and benefits from cost reduction initiatives, partially offset by higher input costs and lower selling prices.

Reaffirming 2026 guidance and market outlook



EBITDA
~$1,100M – 1,200M
trending toward the high end of the range

CAPEX
~$400M

Effective Tax Rate
27%–32%[1]

Polymer Solutions

- The conflict in the Middle East has temporarily altered global PVC cost dynamics, driving prices higher. The business expects that prices will remain elevated over the next several months before stabilizing in the second half of the year at levels above those at the start of 2026.
- The business expects a better result compared to its previous outlook, supported by its strategic low-cost position, and will continue to prioritize strict cost control, cash generation and profitability growth.

Building & Infrastructure

- Market conditions are expected to remain subdued in Europe, and moderate growth is anticipated in Latin America.
- The business has been proactively focused on strategic pricing to offset the higher input costs driven by the Middle East conflict.
- The business expects incremental growth in profitability, supported by its manufacturing footprint rationalization, new product introductions, and cost optimization initiatives.

Precision Agriculture

- The business expects continued strong momentum across key markets, led by robust demand in Brazil and Peru, improvement in the U.S., as well as solid project revenue growth, particularly in Africa.
- The business has been proactively implementing price actions to offset raw material cost increases driven by the Middle East conflict.
- The business will continue to focus on capturing additional benefits from ongoing operational and cash generation efficiency projects, and the ramp-up of recently launched new products and features including the new direct pressure regulator with an integrated valve, the new orchard cooling solution, and GrowSphere FLEX Beta, among others.

Fluor & Energy Materials

- The business expects positive fluorine market trends to continue throughout the year, with strong demand and pricing.
- The business has also been proactively implementing price actions to offset raw material cost increases driven by the Middle East conflict.
- The business will continue its strategy based on ensuring safe and stable mining and chemical operations and maximizing the value of fluorine across its product portfolio. Growth investments will focus on mining infrastructure, battery materials, and next-generation medical propellants.

Connectivity Solutions

- The business anticipates continued growing demand driven by broadband expansion, new data center investments and the modernization of the U.S. electric power grid.
- Profitability is projected to improve, supported by higher plant utilization and growing the contribution from higher value products.
- The business has been proactively implementing price actions to offset raw material cost increases driven by the Middle East conflict.

1. Excluding discrete items that do not reflect ongoing operational results such as foreign exchange rate changes and inflation adjustments, as well as other non-recurring items.

Q&A

Appendix

Q1 2026 Earnings Call

Leverage profile

Net Debt/Adjusted EBITDA

- $3.8B in debt balance, net of cash.

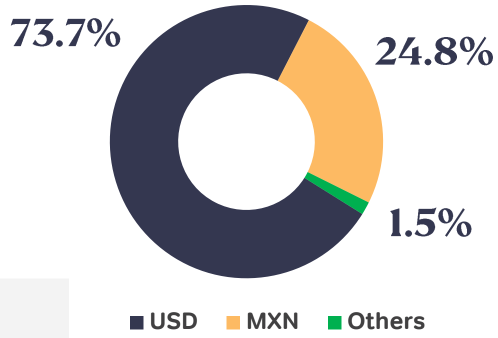
Bank Facility

- Ample liquidity with $1.4B available under a committed revolving credit facility, currently undrawn.

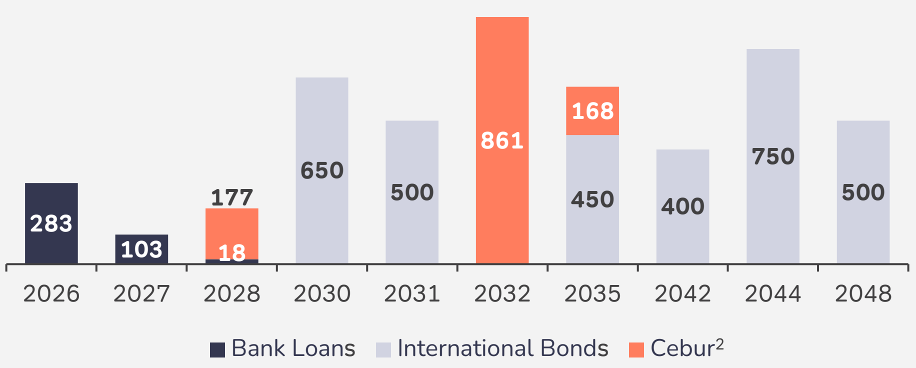
Credit Ratings (outlook)

- S&P: BBB- (negative)
- Fitch: BB+ (stable)
- Moody's: Ba2 (negative)

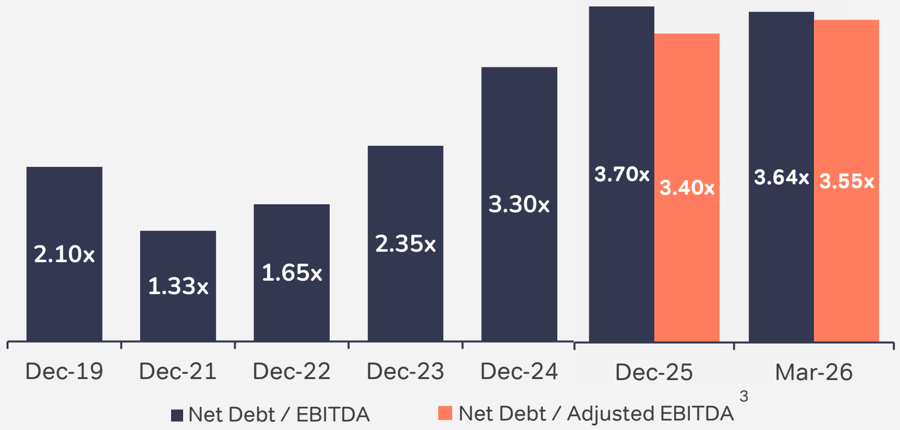
Debt by currency



Debt maturities ($M)[1]



Net Debt-to-EBITDA



5.64%
Average cost of debt[4]

10.11 years
Average LT debt maturity

1. As of end of Q1 26. Closing FX $18.0667 2. Mexican local bonds. 3. EBITDA excludes items that have a limited number of occurrences, are clearly identifiable and not reflective of ongoing business performance. 4.Weighted average cost of debt, all USD swapped from local currencies.

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Orbia is a company driven by a shared purpose: to advance life around the world. The five Orbia business groups have a collective focus on expanding access to health and well-being, reinventing the future of cities and homes, addressing food, water and sanitation security, connecting communities to information and enabling the energy transition with basic and advanced materials, specialty products and innovative solutions.